

# OldSeville

EXPENSE REDUCTION COMPANY



Whether your company has 50 locations or 500, Old Seville Expense Reduction Company can make your business more profitable. Through contract negotiations, precise analysis of vendor services, and comprehensive account management, we ensure your business has the best vendors for the lowest possible rates available. Call today and allow us to show you how we can increase your profits!

- **Business Consulting** •
- **Management** •
- **Analysis** •

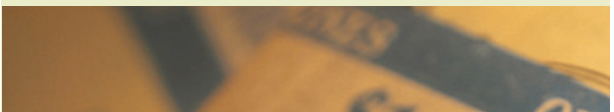


# Our areas of expertise...

In business since 1997, Old Seville Expense Reduction Company has consistently delivered bottom line results by developing and implementing cost-recovery, cost-containment, and profit improvement solutions for a variety of companies.

Working primarily with companies doing business in multiple locations, we are experts at identifying cost savings, negotiating and coordinating vendor services, and account management. A few of the areas in which we identify savings are listed below. Additional business-specific programs are also available.

- Solid Waste Management
- Biological/Medical Waste Transportation
- Utilities
- Telecommunications
- Credit Card Fees
- Office Supplies and Equipment
- Tax Credits



# Let us show you the savings...

Our expert consultants audit your current services, identify inefficiencies and overcharges, and present you with a cost savings analysis. This analysis is performed in our offices with minimal disruption to you.

There is no sign-up fee or retainer for our services. Our performance-based compensation is contingent on results and calculated exclusively on a share of recovered costs or any new savings our services generate.

The benefits include:

- Reduced operating costs
- Objective and unbiased review of your business expenditures
- One contract for multiple vendor services
- Customized and detailed reports given monthly, quarterly, and/or annually
- Allows your organization to concentrate on core business activities
- 11 years of consulting experience



# We get results...

Below are real examples of clients we serve and the savings procured with our help.

**Furr's - Buffet Inc.** (55 locations)

Solid Waste / Recycling Savings:  
\$9,370 monthly / \$112,442 annually

**A.C.I., Inc.** (7 locations)

Solid Waste / Recycling Savings:  
\$3,110 monthly / \$37,320 annually

**Thomas & King (Applebee's)** (79 locations)

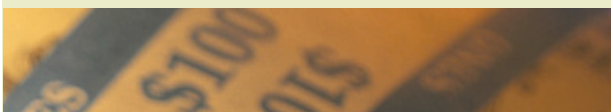
Solid Waste / Recycling Savings:  
\$9,746 monthly / \$116,952 annually

**Golden Ventures, Inc.** (360 locations)

Solid Waste / Biological Waste:  
\$40,000 monthly / \$480,000 annually

**Tuterra Health Care** (37 locations)

Office Supply Savings:  
\$1,652 monthly / \$20,058 annually



# Our services are right for you...

Our services are perfect for business such as these, who routinely use vendor services for multiple locations:

- Hospitals
- Factories
- Nursing Homes/Assisted Living
- Restaurants
- Truck Stops
- Hotels/Motels
- Convenience Stores
- Commercial Developers

*“In November of 2003 we retained the services of Old Seville Expense Reduction, Inc. Old Seville negotiated our solid waste contracts and now we’ve realized savings between 20-25%.”*

*Steven Barnhill  
CEO and President, Buffet Partners, L.P.*

*“Old Seville conducted the evaluations with a high level of professionalism and thoroughness We’re happy to report a 20% reduction of expenses in the savings areas they concentrated on. We are pleased with their level of performance and would recommend their services be incorporated by any company trying to lower their overhead.”*

*Sonny Beckley  
Executive Vice President/CFO,  
Thomas & King  
(Applebees/Johny Carino Restaurants)*

# Learn more...

To find out more about our services and how we can help increase your bottom line, visit our website at [www.oldseville.com](http://www.oldseville.com).

We welcome your inquiries and are happy to explain our programs in detail. Contact **Austin Doyle** by phone at (877) 572-2628 (toll-free) or via email to [Austin@oldseville.com](mailto:Austin@oldseville.com) for more information

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